

(a not-for-profit organization)

Annual Financial Statements and Supplementary Information

Year Ended June 30, 2017
With summarized financial information as of June 30, 2016

Prepared by:

# $Tucker\ Maxon\ School,\ \textit{(a not-for-profit organization)}$

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CERTIFIED PUBLIC ACCOUNTANTS

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### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Tucker Maxon School Portland, Oregon

# Report on the Financial Statements

We have audited the accompanying financial statements of Tucker Maxon School (a not-for-profit organization), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, operating expenses, and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tucker Maxon School as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# Report on Summarized Comparative Information

We have previously audited Tucker Maxon School's June 30, 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 6, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of program expenses is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of program expenses is fairly stated in all material respects in relation to the financial statements as a whole.

Portland, Oregon September 18, 2017

Lanha Mc Guire

Statement of Financial Position

June 30, 2017

With Summarized Financial Information as of June 30, 2016

	2017						
		Temporarily	Permanently	(comparative only)			
	Unrestricted	Restricted	Restricted	Total	Total		
Assets							
Cash and equivalents	\$ 531,047	\$ 49,006	\$ 7,500	\$ 587,553	\$ 550,670		
Investments	187,657			187,657	17,844		
Receivables, net	24,936	100,000		124,936	121,913		
Items for resale	1,798			1,798	319		
Prepaid expenses	41,833			41,833	64,928		
	787,271	149,006	7,500	943,777	755,674		
Property and Equipment							
Net of accumulated depreciation	438,748			438,748	467,193		
Total Assets	\$ 1,226,019	\$ 149,006	\$ 7,500	\$ 1,382,525	\$ 1,222,867		
Liabilities							
Accounts payable	\$ 24,121			\$ 24,121	\$ 15,437		
Prepaid tuition	83,036			83,036	70,217		
Accrued payroll liabilities	7,002			7,002	4,429		
Balance on teacher contracts	87,344			87,344	83,285		
Total Liabilities	201,503	-	-	201,503	173,368		
Net Assets							
Unrestricted	1,024,516			1,024,516	850,666		
Temporarily restricted		149,006		149,006	191,333		
Permanently restricted			7,500	7,500	7,500		
Total Net Assets	1,024,516	149,006	7,500	1,181,022	1,049,499		
Total Liabilities and Net Assets	\$ 1,226,019	\$ 149,006	\$ 7,500	\$ 1,382,525	\$ 1,222,867		

Statement of Activities

For the Year Ended June 30, 2017

With Summarized Financial Information as of June 30, 2016

	2017							2016
			Temporarily	Permanently			(cor	nparative only)
	Uı	nrestricted	Restricted	Restricted		Total		Total
Revenue, Gains & Other Support								
Program revenues	\$	1,149,393			\$	1,149,393	\$	1,047,854
Donations		541,944	47,673			589,617		664,726
Event revenue		213,933				213,933		178,334
Event expenses		(37,505)				(37,505)		(34,046)
Investment income		16,184				16,184		(2,946)
		1,883,949	47,673	-		1,931,622		1,896,546
Net assets released from restrictions		90,000	(90,000)			-		-
Operating Expenses								
Program expenses		1,431,966				1,431,966		1,254,901
General and administrative expenses		158,889				158,889		160,410
Development		209,244				209,244		183,479
		1,800,099				1,800,099		1,598,790
Change in Net Assets		173,850	(42,327)	-		131,523		297,756
Net Assets, Beginning		850,666	191,333	7,500		1,049,499		751,743
Net Assets, Ending	\$	1,024,516	\$ 149,006	\$ 7,500	\$	1,181,022	\$	1,049,499

Statement of Operating Expenses
For the Year Ended June 30, 2017
With Summarized Financial Information as of June 30, 2016

	2017									2016
		Program		General				(cor	mparative only)	
		expense		& admin	De	evelopment		Total		Total
Salaries and wages	\$	810,423	\$	103,245	\$	147,308	\$	1,060,976	\$	1,007,464
Employee benefits		75,669		10,136		14,699		100,504		52,228
Payroll taxes		64,499		8,259		11,785		84,543		80,960
Professional fees		-		7,700		-		7,700		8,513
Supplies		43,229		3,590		34		46,853		34,399
Depreciation		42,433		4,715		5,239		52,387		47,425
General administration		6,377		4,759		2,659		13,795		14,188
Outside services		37,831		4,433		14,713		56,977		25,988
Janitorial services		13,592		1,510		1,678		16,780		17,530
Maintenance and supplies		43,903		4,878		5,420		54,201		54,916
Financial assistance		243,741		-		-		243,741		195,135
Utilities		28,767		3,196		3,551		35,514		34,210
Travel and mileage		3,902		39		138		4,079		4,586
Insurance		11,210		1,246		1,383		13,839		13,591
Library		1,827		-		-		1,827		3,989
Inservice		4,563		1,183		637		6,383		3,668
	\$	1,431,966	\$	158,889	\$	209,244	\$	1,800,099	\$	1,598,790

Statement of Cash Flows

For the Year Ended June 30, 2017

With Summarized Financial Information as of June 30, 2016

			2016					
				mporarily	Permanently		(com	nparative only)
	Un	restricted	Re	estricted	Restricted	Total	. —	Total
Cash Flows Relating to Operating Activities:								
Increase (decrease) in net assets	\$	173,850	\$	(42,327)	\$ -	\$ 131,523	\$	297,756
Adjustments to reconcile increase in net assets								
to net cash provided by operating activities:								
Depreciation and amortization		52,387				52,387		47,425
(Increase) decrease in operating assets								
Accounts receivable, net		(3,023)				(3,023)		(19,698)
Items for resale		(1,479)				(1,479)		347
Prepaid expenses		23,095				23,095		(55,872)
Increase (decrease) in operating liabilities		0.404				0.404		(4 (00)
Accounts payable		8,684				8,684		(4,602)
Accrued payroll and payroll taxes		2,573				2,573		(2,409)
Prepaid tuition		12,819				12,819		(4,458)
Balance on teacher contracts		4,059				4,059		(19,012)
Net cash provided by operating activities		272,964		(42,327)	-	230,637		239,477
Cash Flows Relating to Investing Activities:								
Purchase of property and equipment		(23,942)				(23,942)		(87,507)
Net increase in investments		(169,813)		-	-	(169,813)		3,145
Net cash used by investing activities		(193,755)		-	_	(193,755)		(84,362)
Net increase (decrease) in cash		79,210		(42,327)	-	36,883		155,115
Cash, Beginning		451,837		91,333	7,500	550,670		395,555
Cash , Ending	\$	531,047	\$	49,006	\$ 7,500	\$ 587,553	\$	550,670

Notes to Financial Statements June 30, 2017

#### NOTE - 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

Tucker Maxon School (the School), is a not-for-profit organization incorporated in November, 1947 and located in Portland, Oregon. The School's primary purpose is to conduct and maintain a school in Portland, Oregon for the instruction and training of deaf and hearing children using the best and most progressive listening and spoken language methods available. Its programs include:

- An early intervention program for the families of deaf infants and toddlers
- A preschool for deaf and hearing children
- A kindergarten and elementary school for deaf and hearing children
- Onsite audiology and speech-language pathology
- Art, music, PE, cultural studies, garden

Revenues are primarily from donations and tuition.

#### **Income Taxes**

The School is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on related income pursuant to Section 501(a) of the Code. In addition, the School qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2). Therefore, no provision for income taxes has been included on the financial statements. U.S. GAAP requires management to evaluate tax positions taken and recognize a tax liability (or asset) if uncertain positions have been taken that more likely than not would not be sustained upon examination by taxing authorities. Management believes Form 990 Return of Organization Exempt from Income Tax is not subject to income tax examination by the Internal Revenue Service for years prior to 2013.

#### **Financial Statement Presentation**

The School is required to report information regarding its financial statements and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted based on the existence or absence of donor-imposed restrictions.

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended June 30, 2016, from which the summarized information was derived.

Notes to Financial Statements June 30, 2017

# NOTE - 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Management's Review

Subsequent events have been evaluated through September 18, 2017, which is the date the financial statements were available to be issued. This review and evaluation revealed no new material event or transaction which would require an additional adjustment to or disclosure in the accompanying financial statements.

## Revenue Recognition

Donations received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Temporarily restricted donations are reported as temporarily restricted support and are then released from restriction to unrestricted net assets upon expiration of the restriction.

The Schools follows FASB ASC 958 for recording grant income. Grants received as an exchange for services are recorded as revenue when the services are performed. Grants received for support of the School's programs are recorded as unrestricted contributions unless there is a time or purpose restriction then the contribution is recorded as temporarily or permanently restricted. Grant contributions are reported as released from restriction on the statement of activities when the restriction is satisfied. Restrictions received and satisfied in the same year are reported as unrestricted net income.

Tuition is recorded ratably as revenue over the school year. Tuition paid in advance of the start of the school year is recorded as prepaid tuition.

## **Pledges**

Pledges, including unconditional promises to give, less an allowance for uncollectible amounts, are recorded as receivables in the year made. Pledges are reported in the statement of activity as additions to unrestricted, temporarily restricted, or permanently restricted based on the donor's intent. The School currently has only one pledge which is recorded at cost using the expected realizable value assuming collection within one year.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the School considers all unrestricted, highly liquid investments, with an initial maturity of three months or less to be cash equivalents.

#### Items for Resale

Items for resale consist of audiology-related supplies held for resale to students. They are valued at the lower of cost or market, based on the first-in, first-out method.

Notes to Financial Statements June 30, 2017

## NOTE – 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Accounts Receivable**

Revenue and accounts receivable are recorded when earned. Tuition invoices are due upon receipt and considered past due after 30 days. Interest on past due invoices is not charged. An allowance for bad debt account is used to estimate potential uncollectible accounts. The allowance account represents management's estimate on an individual by individual basis. Accounts are deemed uncollectible when all collection efforts have been made and the responsible party does not have the ability to pay. Accounts receivable are valued at their net realizable amount. At June 30, 2017, the allowance for doubtful accounts was \$3,400.

### **Property and Equipment**

Property and equipment acquisitions are recorded at cost. Property and equipment donated to the School for operating activity is recorded at fair value on the date of receipt. Small equipment purchases under \$500 with no significant determinable life are expensed currently.

Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed on the straight-line method.

Useful lives for property and equipment is as follows:

Land and improvements	5-15 years
Building and improvements	5-40 years
Equipment	3-10 years
Software	5 years

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# **Functional Allocation of Expenses**

The costs of providing the various programs and activities have been summarized on a functional basis in the Schedule of Program Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. These costs are allocated 81% to program costs, 9% to general and administrative costs, and 10% to fundraising. Costs for the Executive Director and Office Manager are expensed to program, general and administrative, and fundraising based on time spent.

Notes to Financial Statements June 30, 2017

# NOTE - 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Donated Services**

Many individuals volunteer their time and perform a variety of tasks that assist the School with school activities and various committee assignments that are not recorded in the financial statements. The School receives approximately 2,600 volunteer hours per year.

### Investments and Investment Income

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values (as determined by the investment institution) in the statement of financial position. Unrealized gains and losses are recognized as gains and losses in the period the value changes. The School's investments are valued using level 1 inputs (see Note 2 below).

Investment income on unrestricted investments is reported as unrestricted income. Unrealized losses which reduce the original permanently or temporarily restricted contributions are recorded as permanently or temporarily restricted until the value of the original contribution is restored. All investment income or loss is recorded as unrestricted.

#### NOTE - 2 INVESTMENTS

At June 30, 2017, the market value of investments consisted of the following

Investment	Fair Value	Cost	<b>Unrealized Gain</b>
Stock Index Funds	\$ 152,069	\$ 142,446	\$ 9,623
Bond Index Funds	30,724	30,328	396
Cash equivalent	4,864	4,864	
Total investments	<u>\$ 187,657</u>	<u>\$ 177,638</u>	<u>\$ 10,019</u>

Investment income for the fiscal year ended June 30, 2017 was \$16,184, including \$10,019 of unrealized gains, \$5,461 of realized gains, and \$704 of dividends and interest income.

## Fair Value Measurement

Fair value is defined as the price that the School would receive upon selling an investment or transferring a liability in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. A three-tier hierarchy is used to maximize the use of observable market data and minimize the use of unobservable inputs and to establish classification of fair value measurements for disclosure purposes. The three-tier hierarchy of inputs is summarized below:

- Level 1 quoted prices in active markets for identical securities
- Level 2 other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.)
- Level 3 significant unobservable inputs (including management's assumptions in determining the fair value of investments.

Notes to Financial Statements June 30, 2017

## NOTE - 3 RECEIVABLES

Accounts receivable at June 30, 2017 consist of the following:

Tuition and related services	\$ 28,336
Allowance for bad debts	(3,400)
Pledge receivable	100,000
	\$ 124,936

There were no significant receivables past-due over 60 days for tuition. The pledge receivable of \$100,000 is past-due but no allowance for uncollectible pledges has been recorded as management believes the pledge is collectible. The pledge receivable is temporarily restricted for future financial aid.

### NOTE - 4 PROPERTY AND EQUIPMENT

Property and equipment consist of the following at June 30, 2017:

Land	\$	20,558
Land improvements		34,658
Building and improvements		1,196,577
Equipment		294,316
Software		47,659
		1,593,767
Accumulated depreciation	(	1,155,019)
	\$	438,748

#### NOTE - 5 BALANCE ON TEACHER CONTRACTS

The school year runs from September through June. Teacher salaries are negotiated based on individual expressions of intent for the school year. Payments of a majority of the salaries are made over a twelve month period beginning in September. There were two months remaining for the school year ended June, 2017.

#### NOTE - 6 RETIREMENT PLAN

The School may make voluntary contributions to an annuity on behalf of eligible employees to the Teachers Insurance and Annuity Association (TIAA). There was \$27,969 of retirement contributions made on behalf of employees for the fiscal year ended June 30, 2017.

Notes to Financial Statements June 30, 2017

#### NOTE - 7 PERMANENTLY RESTRICTED NET ASSETS

## **Tucker Endowment Fund**

Permanently restricted net assets of \$7,500 are held in perpetuity. Earnings in excess of the original \$7,500 principle donation can be used when available for general operations of the School. The spending policy coincides with the grantor requirements. As of June 2017 the funds were invested in cash.

#### NOTE - 8 TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

Financial aid	\$ 100,000
Playground and equipment	26,333
Language Environment Analysis	6,000
Curriculum	2,173
Speech Language Pathologist	14,500
	\$ 149,006

Assets released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors were used for the following purposes:

General operations for the 2016/2017 fiscal year	\$ 75,000
Art Camp	15,000
	\$ 90,000

#### NOTE - 9 DONATION INCOME

The School is the beneficiary from four individual trusts: 1) the John H. Moffit Charitable Foundation; 2) the Helen P. Gunderson Trust; 3) Mertie Stevens Trust, and; 4) The Tucker Maxon Oral School Endowment Trust. The income received annually from these trusts has no operating restriction for the use of the funds. The total amount received from these trusts, which is included in donation revenue, was \$95,939 for the year ended June 30, 2017.

Notes to Financial Statements June 30, 2017

## NOTE - 10 CONCENTRATIONS

One donor contributed 6.1% of total revenues for the fiscal year ended June 30, 2017.

The School maintains its cash accounts at two banks. From time to time during the year the balances may subject the School to concentrations of risk if cash balances at any one bank exceed amounts insured by the Federal Deposit Insurance Corporation of \$250,000. As of June 30, 2017 there were no uninsured amounts.

Credit Risk – The pledge receivable of \$100,000 is from one family.

# NOTE - 11 OPERATING LEASE COMMITMENTS

The School has an operating lease for equipment expiring in 2019. Lease expense for the June 30, 2017 fiscal year end was \$19,669 and was categorized in the financial statements under Maintenance and Supplies. Following are the remaining payments on the lease for the years ending June 30:

2018	\$ 19,200
2019	19,200
Total remaining payments	\$ 38,400



Supplementary Information
Schedule of Program Expenses
For the Year Ended June 30, 2017
With Summarized Financial Information as of June 30, 2016

(See auditors' report)

	2017								2016	
	Speech & Audiology Hearing Impaired		Education Hearing Impaired		Education Typically Hearing		Total Program Expense		(comparative only) Program Expense	
Salaries and wages	\$	96,699	\$	393,637	\$	320,087	\$	810,423	\$	767,174
Employee benefits		9,493		35,096		31,080		75,669		37,391
Payroll taxes		7,733		31,080		25,686		64,499		59,134
Supplies		30,140		6,239		6,850		43,229		31,576
Depreciation		4,243		17,822		20,368		42,433		38,414
General administration		200		4,365		1,812		6,377		4,171
Outside services		3,506		18,969		15,356		37,831		14,137
Janitorial services		1,359		5,709		6,524		13,592		14,199
Maintenance and supplies		4,390		18,440		21,073		43,903		44,482
Financial assistance		-		191,195		52,546		243,741		195,135
Utilities		2,877		12,082		13,808		28,767		27,710
Travel and mileage		323		3,571		8		3,902		4,090
Insurance		1,121		4,708		5,381		11,210		11,009
Library		-		1,169		658		1,827		3,989
Inservice		1,096		2,430		1,037		4,563		2,290
	\$	163,180	\$	746,512	\$	522,274	\$	1,431,966	\$	1,254,901